



53rd INTERNATIONAL
PARIS AIR SHOW
LE BOURGET
JUNE 17-23, 2019



FLORIDA | THE FUTURE IS HERE.

2019 PARIS AIR SHOW EXHIBITOR GUIDE

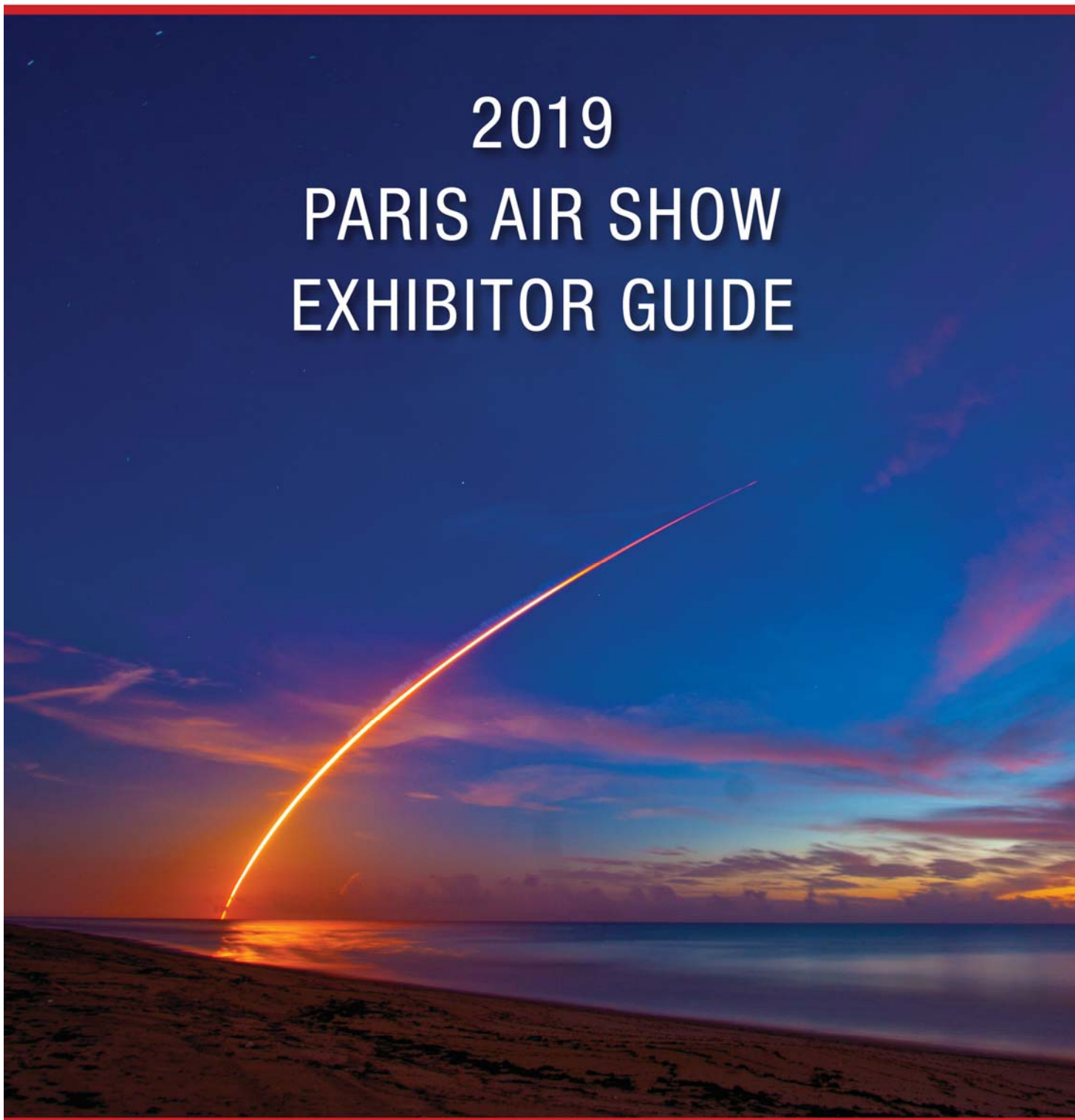


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siae.fr

Enterprise Florida Staff Contact:**Michael Cooney**

*Director, International Trade & Development
Aviation, Aerospace & Defense*

Enterprise Florida, Inc.
800 North Magnolia Ave, Suite 1100
Orlando Florida, 32803

Office: (+1) 407-956-5678

Mobile: (+1) 407-494-8107

(Mobile is primary method of contact while in Paris and traveling – text or voice.)

Email: mcooney@enterpriseflorida.com

Hotel Information:**Paris Marriott Rive Gauche Hotel & Conference Center**

17 Boulevard Saint-Jacques
75014 Paris, France

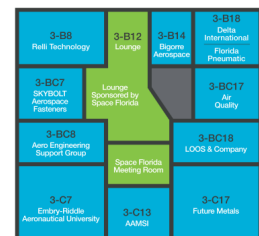
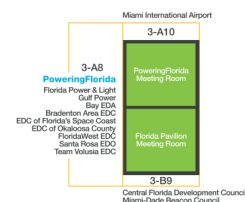
Tel: +33-1-40-78-79-80

Show Location:

**Parc des Expositions du Bourget
(Paris Le Bourget Exhibition Center)**
96 Avenue de la Division Leclerc - 93350
Le Bourget

Florida | Pavilion Location Hall 3

Stands 3-A8, 3-A10, 3-B8, 3-B9, 3-B12
3-B14, 3-B18, 3-BC7, 3-BC8, 3-BC17
3-BC18, 3-C7, 3-C13, 3-C17



Exhibitor Hours

(Exhibitors must wear exhibitor badge to enter air show grounds and to access Florida Pavilion.)

SET UP	TIMES
Saturday, June 15	7:00 a.m. to 7:00 p.m.
Sunday, June 16	7:00 a.m. to 5:00 p.m.
DURING THE SHOW	TIMES
Monday, June 17	7:00 a.m. to 7:00 p.m.
Tuesday, June 18	7:00 a.m. to 7:00 p.m.
Wednesday, June 19	7:00 a.m. to 7:00 p.m.
Thursday, June 20	7:00 a.m. to 7:00 p.m.
Friday, June 21	7:00 a.m. to 7:00 p.m.

Trade Show Visitors

DAY	TIMES
Monday, June 17	8:30 a.m. to 6:00 p.m.
Tuesday, June 18	8:30 a.m. to 6:00 p.m.
Wednesday, June 19	8:30 a.m. to 6:00 p.m.
Thursday, June 20	8:30 a.m. to 6:00 p.m.

- Beginning at noon on Friday, June 14th, badges, train tickets if applicable, etc. can be picked up at the Concierge Desk at Paris Marriott Rive Gauche Hotel & Conference Center, 17 Boulevard Saint-Jacques, 75014 Paris. Some of you have made other arrangements – pick up onsite or couriered to hotel – which will be handled as requested.
- You must wear your exhibitor badge and have a government-issued photo ID on site at all times.
 - Frequent checks will be made, with document reconciliations, frisk searches and bag searches.
 - Please take into account possible delays when entering and exiting the site. Palpations and searches will be systematic starting June 16th.
- You will need Personal Protection Equipment (PPE) during building up hours. PPE includes high visibility safety vest and protective shoes (no flips flops, open-toed shoes, sandals/mules.)**
 - If you do not have PPE you may be denied entry to the show. For example, Amazon has several safety vest options available: https://www.amazon.com/s?k=hi-viz+vest&ref=nb_sb_noss
- Pedestrian Access is available via Gates L, L4 and O.



Taxis

Taxi station will be located at Gate L for drop-off and pick-up ordered taxis.



Chauffeur driven vehicles - Motorcycle taxis

For chauffeur driven vehicles, the drop-off and pick-up point is located at Gate O.

- Exhibitors are responsible for cleaning their space throughout the build-up, the show and the dismantling periods.

SUNDAY, JUNE 16, 2019**11:30 a.m. to 1:30 p.m.****AA CRUISE****11:00 a.m.****BOARDING BEGINS****ATTIRE: BUSINESS CASUAL**

Location: Paquebot, Yachts De Paris
 Address: 3 Port Debilly, 75016 Paris

Note: By invitation only. If applicable, tickets provided with Exhibitor Badges. You must have government-issued photo ID.

7:00 p.m. to 9:00 p.m.**AIA PRESIDENT'S RECEPTION****ATTIRE: BUSINESS**

Location: Pavillon Royal
 Address: Carrefour du bout des lacs, 1 Route de la Muette à Neuilly, 75116 Paris

Note: Ticketed Event. You must have your event confirmation and government-issued photo ID.

MONDAY, JUNE 17, 2019**10:30 a.m. to 11:30 a.m.****INAUGURATION OF THE FLORIDA PAVILION****ATTIRE: BUSINESS**

Location: Paris Air Show
 Hall 3 Booth B-12

Sponsor:  **EMBRAER**

7:00 p.m. to 9:00 p.m.**U.S. INDUSTRY RECEPTION****ATTIRE: BUSINESS**

Location: Petit Palais
 Address: Avenue Winston Churchill, 75008 Paris

Note: Ticketed Event. You must have your event confirmation and government-issued photo ID.

General Public

The show will be open to the general public on Friday, June 21 to Sunday, June 23 - 8:30 a.m. to 6:00 p.m.

Flying Displays

Flight displays take place each day between 12:30 p.m. and 4:30 p.m. based on event program.

LIST OF EXHIBITORS

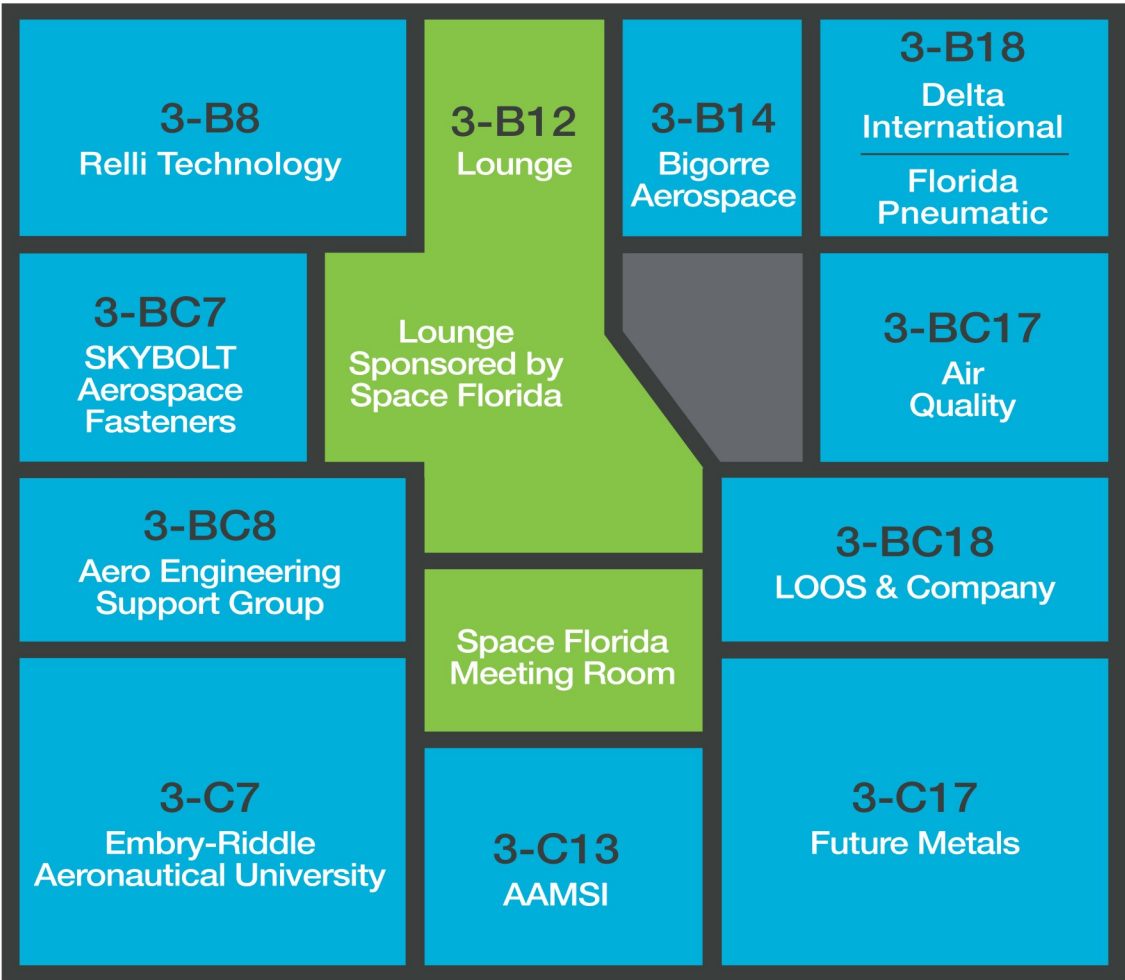
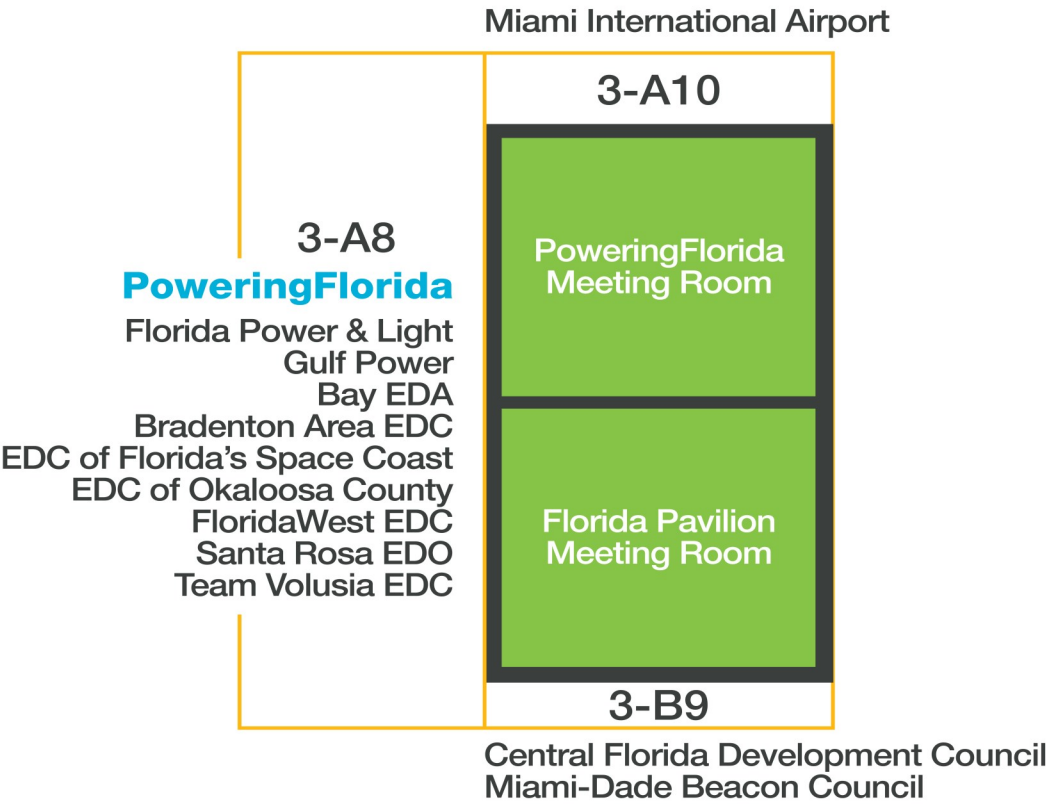
Florida Pavilion Exhibitors	
Booth	Company Name
3-B12	Enterprise Florida, Inc.
3-B12	Space Florida (Florida Pavilion Lounge Sponsor)
3-BC8	Aero Engineering Support Group, Inc. (AESG)
3-BC17	Air Quality Aviation, Inc.
3-C13	Associated Aircraft Manufacturing & Sales, Inc. (AAMSI)
3-B14	Bigorre Aerospace Corporation
3-B18	Delta International Inc.
3-C7	Embry-Riddle Aeronautical University
3-B18	Florida Pneumatic Manufacturing Corporation
3-C17	Future Metals, LLC
3-BC18	Loos & Co., Inc.
3-B8	Relli Technology, Inc.
3-BC7	SKYBOLT Aerospace Fasteners

LIST OF EXHIBITORS

PoweringFlorida Exhibitors <i>Sponsored by Florida Power & Light Co. and Gulf Power Company</i>	
Booth	Economic Development Organization
3-A8	Florida Power & Light Co.
	Gulf Power Company
	Bay Economic Development Alliance
	Bradenton Area Economic Development Corp.
	Economic Development Commission of Florida's Space Coast
	Economic Development Council of Okaloosa County, Florida
	FloridaWest Economic Development Alliance
	Santa Rosa Economic Development Office
	Team Volusia Economic Development Corporation
EDO / Airport Exhibitors	
3-B9	Central Florida Development Council of Polk County
	The Miami-Dade Beacon Council
3-A10	Miami International Airport



BOOTH LAYOUT



Aero Engineering Support Group, Inc.

Bianca Hill, Vice President of Operations
 3601 Commerce Blvd., Suite F
 Kissimmee, FL 34741
 Tel: (407) 401-9853
 Email: biancam@aeroengsvs.com
 Website: www.aesgworld.com



AESG specializes in providing test and repair solutions on a wide range of support for military and commercial avionics including Accessories, Circuit Card Assemblies, Power Supplies, Inertial Navigation Systems, Central Air Data Computers, Gyros, Heads Up Displays, Counter Measurement Equipment, Radars, Instruments, Platform Assemblies, and much more. We provide innovative solutions and services to support complete maintenance capability. AESG delivers high-quality, cost effective test solutions and complex electronics repair support throughout the world.

Air Quality Aviation, Inc.

Wilson Pineros, Vice President
 5773 Miami Lakes Drive, E
 Miami Lakes, Florida 33014
 Tel: (305) 821-0316
 Email: wpineros@airqualityaviation.com
 Website: www.airqualityaviation.com



Since 2000, Air Quality Aviation (AQA) has been supporting the Military & Commercial Aerospace Industry by providing Repair, Overhaul and Spares Support for many U.S. made platforms. AQA is a FAA, EASA, ISO, AS9110 and GIDEP approved facility. We are also a manufacture and repair facility for the U.S. Air Force, Navy and also for many FMS countries as well. Come visit us today to learn more about AQA.

Associated Aircraft Manufacturing & Sales, Inc.

Dennis Zalupski, President & CEO
 2735 NW 63 Court
 Fort Lauderdale, Florida 33309
 Tel: (954) 772-6606
 Email: dennis.zalupski@aamsi.com
 Website: www.aamsi.com



Associated Aircraft Manufacturing & Sales, Inc. ("AAMSI") of Fort Lauderdale, FL, USA, is a U.S. DoD contractor since the mid-1970s and services a global customer base. AAMSI is licensed by Boeing to manufacture structural parts for the F/A-18, F-15 and CH-47, and by Northrop Grumman to manufacture and repair IFF Transponders, and electronics equipment. The Company is also a Lockheed Martin approved spares and repairs supplier for platforms such as the C-130, F-16 and P-3.

Bigorre Aerospace Corporation

Louis Verdu, Sales Manager
 6295 42nd Street North
 Pinellas Park, FL 33781
 Tel: (727) 525-8115
 Email: sales@bigorreaerospace.com
 Website: www.bigorreaerospace.com



BAC has been providing more than 30 years of in lighting systems and avionics OEM repair. We are specialized in cabin and cockpit lighting systems (fluorescent, halogen and LED products) and custom lighting and products.

FLORIDA PAVILION EXHIBITORS

Delta International Inc.

Tony de la Torre, Sales Manager
 4856 SW 72 Avenue
 Miami, FL 33155
 Tel: (305) 665-6573
 Email: tony@deltaintl.com
 Website: <http://www.deltaintl.com/>



Headquartered in Miami, Florida and with offices in Madrid, Sevilla, San Jose Dos Campos (Brazil) and Queretaro (Mexico), Delta International Inc. serves primarily the global aerospace market in the Americas, Europe and Asia Pacific. For 35 years, we have been expanding our global presence and product offering, providing choices that our customers expect and deserve. Our company is known throughout the aircraft industry for exceptional quality Aircraft Tools. We offer a variety of tools for aircraft maintenance, manufacturing, and aircraft home building. Our mission is to offer quality Aircraft Tools to aerospace customers. We will offer innovative products and services that are unique with exceptional customer service.

Embry-Riddle Aeronautical University

Dr. P. Barry Butler, President
 600 S. Clyde Morris Blvd.
 Daytona Beach, FL 32114-3900
 Tel: (386) 226-6200
 Email: butlerb@erau.edu
 Website: www.embryriddle.edu



Embry-Riddle Aeronautical University, the world's largest, fully accredited university specializing in aviation and aerospace, offers more than 80 baccalaureate, master's, and Ph.D. degree programs. Embry-Riddle educates students at its campuses in the United States and around the world in Europe, Latin America, the Middle East and Asia.

Florida Pneumatic Manufacturing Corporation

Alan Schultz, E.E. Territory Sales Manager
 851 Jupiter Park Lane
 Jupiter, FL 33458-8998
 Tel: (843) 901-2539
 Email: alan.jiffyairtools@gmail.com
 Website: www.florida-pneumatic.com



Manufacture of hand held pneumatic power tools with a focus towards aerospace manufacturing with our Jiffy and Universal Tool brands. Our products are solution driven for limited access drilling and installation applications. Our customers include all major OEM manufacturers, tier 1 and tier 2 suppliers as well as all branches of the US military.

Future Metals, LLC*Brian Schumpp, North America Sales & Marketing Manager*

10401 State Street

Tamarac, FL 33321

Tel: (954) 724-1400

Email: bschumpp@futuremetals.com

Website: www.futuremetals.com



Future Metals, a Marmon Group / Berkshire Hathaway Company, is a leading supplier of Aerospace; tubing, aircraft extrusions, sheet, bar, and other raw materials used by the global aircraft manufacturing and maintenance industry. Our 11 distribution centers have been strategically placed near aerospace manufacturing and maintenance clusters in North America, Europe and Asia. We achieve our leading market position through knowledgeable employees, superior customer service and specialize in quick deliveries, hard to find items and can handle small or large quantity consumers. We hold significant long-term contracts with leading OEM's, Airlines and their subcontractors around the world; the size and scope of which allows us to obtain highly dependable products and delivery as well as favorable pricing terms from our network of world class producers. In addition, we offer a variety of customized supply chain solutions and value added services to assist our customers with the introduction of lean principals into their raw materials supply chains.

Loos & Co., Inc.*Hector Sanchez, President*

901 Industrial Blvd.

Naples, FL 34104

Tel: (239) 643-5667

Email: hsanchez@loosnaples.com

Website: www.loosnaples.com



Loos & Co., Inc. is the worlds largest manufacturer of aircraft control cables, fittings, and assemblies. Primary Mil-Spec cable and hardware provider to the large airframe manufacturers, across all platforms - military, private, and commercial aviation. Capabilities expand beyond Mil Spec, with extensive manufacturing and machining capabilities to serve all of our customers growing needs.

Reli Technology, Inc.*Shlomo Jacob, President & CEO*

1200 South Rogers Circle

Boca Raton, Florida 33481-0488

Tel: (561) 886-0200

Email: sjacob@reli.com

Website: www.reli.com



Reli Technology Inc. is a wholesale distributor of Aerospace and Defense Fasteners and miscellaneous Aircraft/Defense parts. We serve a wide range of customers in a variety of industries including aerospace, aviation, MRO, Defense, and other commercial concerns. We stock a large variety of inventory including "AN", "MS", "NAS", "BAC", "ABS" and "EN" parts. Reli is certified to ISO 9001:2008 and AS9120A.

SKYBOLT Aerospace Fasteners

Debra Bowers, Vice President
 9000 Airport Blvd.
 Leesburg, FL 34788
 Tel: (352) 326-0001
 Email: dbowers@skybolt.com
 Website: www.skybolt.com



Skybolt® has served the Aerospace and Defense industries since 1982 through innovation, engineering, manufacturing and distribution of high quality, traceable aerospace fasteners. SKY-BOLT® specializes in manufacturing quick release fasteners, quarter turn panel fasteners, aircraft cowling fasteners, captive fasteners and custom design applications. Complete engineering services for panel applications traditionally using fasteners, Camloc® Dzus® and Airloc® fasteners. Our engineering staff specializes in turning an idea or application requirement into production parts quickly to outperform anything in its class with enhanced strength ratings and a major focus on weight. Quality Approvals include AS9100D/ISO9001:2015/CFR21.137 Certified by NSF-ISR and FAA FAA-PMA TSO-C148.

PoweringFlorida**Florida Power & Light Co.**

Crystal Stiles, Director of Economic Development
Danielle Pickard, Lead Economic Development Project Manager
 700 Universe Blvd.
 Juno Beach, Florida 33408
 Tel: (561) 691-2365
 Email: crystal.stiles@fpl.com / danielle.pickard@fpl.com
 Website: www.PoweringFlorida.com



Power costs should never be a barrier to choosing Florida for your business. That's why Florida Power & Light Company (FPL), a clean energy leader and the largest electric utility in Florida, offers reliable energy with rates 41% below the national average. FPL is a partner of Enterprise Florida, Inc., Florida's statewide economic development organization and is exhibiting in partnership with four economic development organizations from its service territory that provide a superior business advantage to aviation & aerospace companies in Florida: Charlotte County Economic Development Office, Bradenton Area Economic Development Corporation of Manatee County, Team Volusia of the Greater Daytona Beach Area and The Economic Development Commission of Florida's Space Coast in Brevard County.

Gulf Power Company

Rick Byars, Regional Manager—Corporate External Affairs
 One Energy Place
 Pensacola, FL 32520
 Tel: (850) 444-6057
 Email: charles.byars@nexteraenergy.com
 Website: www.gulfpower.com



Gulf Power Company is an energy provider and subsidiary of NextEra Energy, Inc. Our beginnings go back to 1926, when Gulf Power Company became a public utility. Today we serve nearly half a million customers in 71 towns and communities throughout Northwest Florida. Our team works hard to provide our customers with reliable and environmentally responsible energy, to offer innovative energy services and solutions, and give back to the communities we also call home.

Bay Economic Development Alliance

Becca Hardin, President
 5230 West Highway 98
 Panama City, FL 32401
 Tel: (850) 215-9965
 Email: becca@bayeda.com
 Website: www.bayeda.com



Bay County's economic development efforts are managed through a private/public partnership, the Bay Economic Development Alliance (EDA). The EDA works with strategic partners in Bay County and the Northwest Florida region to enable the area to create new, quality jobs while sustaining and growing the existing economic base.

Bradenton Area Economic Development Corp.

Maxwell Stewart, Director of Global Business Development
 4215 Concept Court
 Bradenton, Florida 34211
 Tel: (941) 803-9038
 Email: maxs@bradentonareaedc.com
 Website: www.bradentonareaedc.com



The Bradenton Area Economic Development Corp. (EDC) is recognized by the state of Florida as the lead economic development organization for the Bradenton Area's nine communities located on the south side of Tampa Bay. The EDC works to diversify the local economy by attracting and retaining high-wage jobs for area residents, and connecting existing businesses to the resources they need to succeed. Led by a dynamic team and diverse volunteer leadership from private businesses and public sector partners, the EDC collaborates with economic development partners throughout the Tampa Bay region to offer business assistance programs, enabling existing businesses to expand, encouraging new businesses to launch, and attracting others to relocate to this thriving community on Florida's west coast.

Economic Development Commission of Florida's Space Coast

Lynda Weatherman, President & CEO
 6525 3rd Street, Suite 304
 Rockledge, Florida 32955
 Tel: (321) 638-2000
 Email: president@SpaceCoastEDC.org
 Website: www.SpaceCoastEDC.org



The Economic Development Commission of Florida's Space Coast is an innovative, countywide, not-for-profit partnership between the Brevard County Commission and the Space Coast business community. Business leaders, chambers of commerce, local and state government leaders, and community organizations contribute to the overall mission of the EDC. The EDC is dedicated to attracting new business and investment and expanding existing industry throughout the Space Coast, influencing change on government laws and regulations affecting economic development, promoting the Space Coast to encourage new investment, supporting efforts of Space Coast military installations, and relaying new programs and procedures to assist manufacturing and high tech companies.

Economic Development Council of Okaloosa County*Nathan Sparks, Executive Director*

1170 MLK, Jr. Blvd., Bldg. 7, Suite 717

Fort Walton Beach, FL 32547

Tel: (850) 362-6467

Email: nathan@florida-edc.orgWebsite: www.florida-edc.org

Ranked as a Top 50 Best Performing large U.S. community by the prestigious Miliken Institute, Okaloosa County, Florida enjoys a vibrant and diverse economy bolstered by the presence of Hurlburt Field, Eglin Air Force Base (the world's largest such installation) and more than 300 aerospace / defense contractors including Boeing, Lockheed Martin, BAE Systems, Northrop Grumman, Vertex Aerospace, General Dynamics and Leonardo among others.

FloridaWest Economic Development Alliance*Scott Luth, CEO*

3 West Garden Street, Suite 618

Pensacola, FL 32503

Tel: (850) 375-1060

Email: sluth@floridawesteda.comWebsite: www.floridawesteda.com

Located in the city of Pensacola and Escambia County, FloridaWest Economic Development Alliance is the region's economic development organization with the mission of building, growing and sustaining the economic potential and prosperity of Northwest Florida. We are maximizing Northwest Florida's economic potential through economic development initiatives, programs and services aimed at attracting and recruiting new businesses, retaining and expanding existing businesses, developing and training our workforce, and more.

Santa Rosa Economic Development Office*Shannon Ogletree, Director*

6491 Caroline Street, Suite 4

Milton, FL 32570

Tel: (850) 623-0174

Email: shannon@santarosa.fl.govWebsite: santarosaedo.com

With certified sites, modern infrastructure and a trained, educated and experienced workforce, Santa Rosa County offers industries an opportunity to maximize their ROI in a community dedicated to providing the best to residents and businesses. From our expanding tourism, vibrant farming community, growing industrial presence, our strong military ties, to our top-notch schools, it is no surprise that Santa Rosa County is one of the fastest growing counties in the United States.

Team Volusia Economic Development Corporation*Keith Norden, President & CEO*

One Daytona Blvd., Suite 120

Daytona Beach FL, 32114

Tel: (386) 265-6332

Email: knorden@tvedc.comWebsite: www.tvedc.com

Team Volusia Economic Development Corporation is a public/private economic development organization representing the 16 cities of the Greater Daytona area in Volusia County, FL. Our strategic location is adjacent to the metro Orlando market at the intersection of Interstates 95 and 4. Our central Florida communities have over 400 manufacturers and five colleges and universities, including Embry-Riddle Aeronautical University.

EDO & Airport Exhibitors**Central Florida Development Council of Polk County***Javier Marin, Director of Business Development & Global Trade*

5908 Hillside Heights Drive

Lakeland, FL 33812

Tel: (863) 937-4430

Email: javier@cfdc.orgWebsite: www.cfdc.org

The Central Florida Development Council is Polk County's economic development partnership responsible for recruiting new businesses to Polk County and helping existing businesses expand. The Polk Global Trade Alliance (PGTA) aspires to be the prime catalyst for the growth of international trade in Central Florida and to make global initiatives an intrinsic part of Polk County's broader regional economic development strategy.

Miami International Airport (Miami-Dade Aviation Department)*Chris Mangos, Division Director, Marketing*

P.O. Box 025504

Miami, FL 33102-5504

Tel: (305) 876-7862

Email: cmangos@miami-airport.comWebsite: www.miami-airport.com

Miami International Airport (MIA), located on 3,230 acres of land near downtown Miami, is operated by the Miami-Dade Aviation Department and is the property of Miami-Dade County government. Founded in 1928, MIA now offers more flights to Latin America and the Caribbean than any other U.S. airport, is America's third-busiest airport for international passengers, boasts a lineup over 100 air carriers and is the top U.S. airport for international freight.

The Miami-Dade Beacon Council*James Kohnstamm, Senior Vice President*

80 SW 8th Street, Suite 2400

Miami, FL 33130

Tel: (305) 579-1360

Email: jkohnstamm@beaconcouncil.comWebsite: www.beaconcouncil.com

The Miami-Dade Beacon Council, a public-private partnership, is the official economic development organization for Miami-Dade County. Led by a professional staff and Board of volunteer community leaders, the organization facilitates business growth and expansion locally, nationally and internationally. The Council was founded in 1985 as an outgrowth of the Greater Miami Chamber of Commerce to focus on business recruitment, expansion and retention.

Florida Lounge Sponsor**Space Florida***Frank DiBello, President & Chief Executive Officer*

505 Odyssey Way, Suite 300

Exploration Park, FL 32953

Tel: (321) 730-5301

Email: fdibello@spaceflorida.govWebsite: www.spaceflorida.gov

Space Florida was created through the State to strengthen Florida's position as a global leader in aerospace research, investment, exploration, and commerce. As Florida's aerospace economic development organization, we are committed to attracting and expanding the next generation of space industry businesses. With its highly trained workforce, proven infrastructure and unparalleled record of achievement, we believe Florida is the ideal location for aerospace businesses to thrive – and Space Florida is the perfect partner to help them succeed.

Florida Pavilion Inauguration**Embraer Aircraft Holding***Gary Spulak, President*

276 SW 34th Street

Ft. Lauderdale, FL 33315

Tel: (954) 359-3700

Email: gspulak@embraer.comWebsite: www.spaceflorida.gov

Embraer is the world's largest manufacturer of commercial jets up to 130 seats, and one of Brazil's leading exporters. Embraer's headquarters are located in Sao Jose dos Campos, Sao Paulo, and it has offices, industrial operations and customer service facilities in Brazil, China, France, Portugal, Singapore, and the U.S. Embraer's U.S. headquarters is in Ft. Lauderdale, and the company has a significant presence on Florida's Space Coast. Founded in 1969, the Company designs, develops, manufactures and sells aircraft and systems for the commercial aviation, executive aviation, and defense and security segments. It also provides after sales support and services to customers worldwide.

FLORIDA DELEGATION

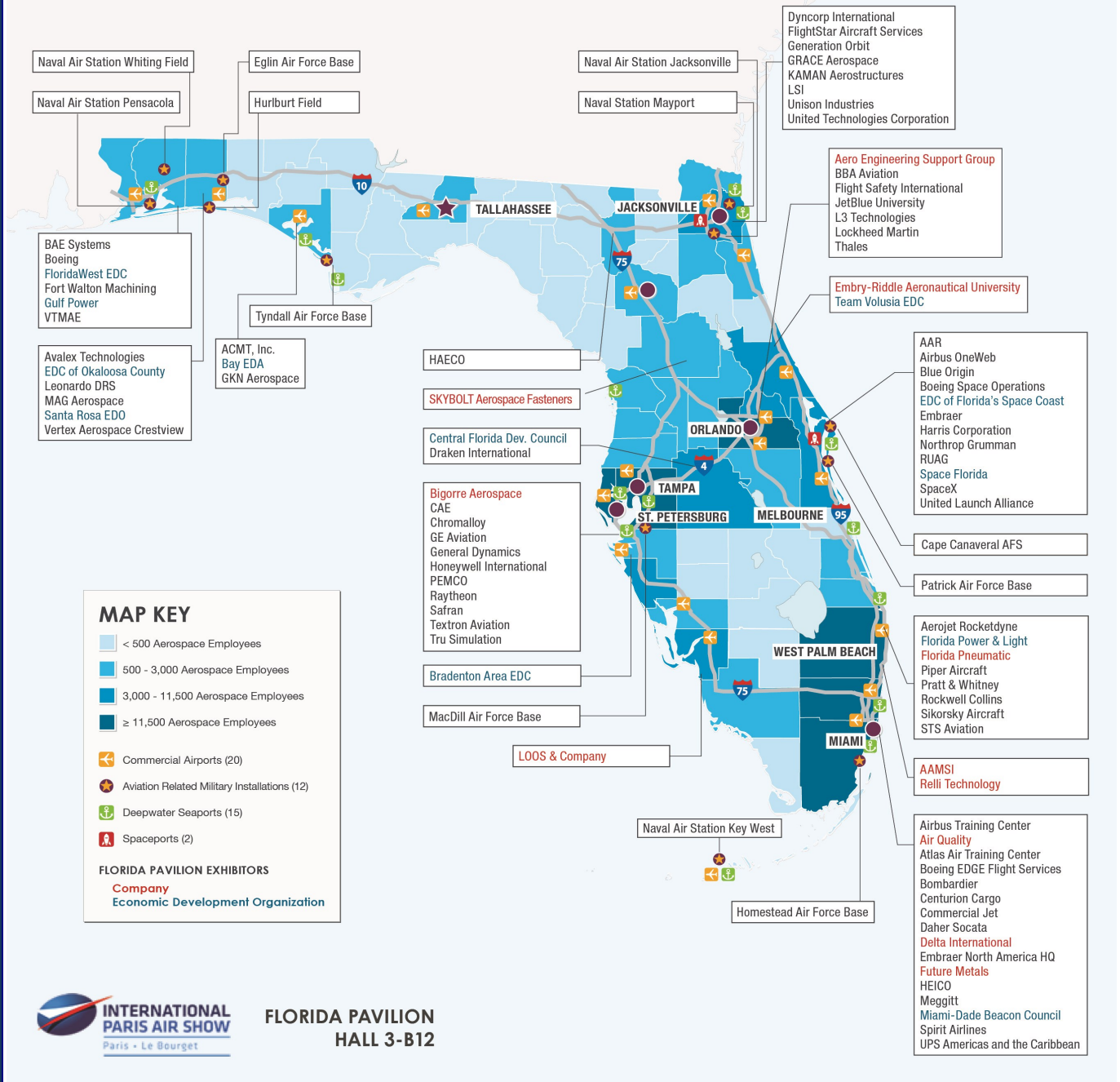
First Name	Last Name	Company Name
Justin	Cristman	Aero Engineering Support Group, Inc.
Bianca	Hill	Aero Engineering Support Group, Inc.
Darren	Porcello	Aero Engineering Support Group, Inc.
Luis	Cordero	Air Quality Aviation, Inc.
Carlos	Fernandez	Air Quality Aviation, Inc.
Wilson	Pineros	Air Quality Aviation, Inc.
John	Allen	Airline Components International
Scott	Campbell	Associated Aircraft Manufacturing & Sales, Inc.
Dennis	Zalupski	Associated Aircraft Manufacturing & Sales, Inc.
Paul	Cocker	Bay Economic Development Alliance
Becca	Hardin	Bay Economic Development Alliance
Garrett	Wright	Bay Economic Development Alliance
Laurent	Abadie	Bigorre Aerospace Corporation
Louis	Verdu	Bigorre Aerospace Corporation
Sharon	Hillstrom	Bradenton Area Economic Development Corp.
Karen	Stewart	Bradenton Area Economic Development Corp.
Max	Stewart	Bradenton Area Economic Development Corp.
Brian	Curtin	BRPH Architects-Engineers, Inc.
Javier	Marin	Central Florida Development Council of Polk County
Jake	Pumbo	Central Florida Development Council of Polk County
Alex	Price	Central Florida Development Council of Polk County
Jose Antonio	de la Torre Garcia	Delta International, Inc.
Jose Antonio	de la Torre Ramiro	Delta International, Inc.
Lynda	Weatherman	Economic Development Commission of Florida's Space Coast
Nathan	Sparks	Economic Development Council of Okaloosa County, Florida
Anne	Botteri	Embry-Riddle Aeronautical University
Audrey	Butler	Embry-Riddle Aeronautical University
Dr. Barry	Butler	Embry-Riddle Aeronautical University
Rodney	Cruise	Embry-Riddle Aeronautical University
Mori	Hosseini	Embry-Riddle Aeronautical University
Randy	Howard	Embry-Riddle Aeronautical University
Silvia	Hughes	Embry-Riddle Aeronautical University
Lon	Moeller	Embry-Riddle Aeronautical University
Nancy	Tran-Horne	Embry-Riddle Aeronautical University
John	Watret	Embry-Riddle Aeronautical University
Sophie-Lou	Arcese Le Nir	Enterprise Florida, Inc.
Jordan	Boatwright	Enterprise Florida, Inc.
Michael	Cooney	Enterprise Florida, Inc.
Selma	Fates	Enterprise Florida, Inc.
Katie	Hogan	Enterprise Florida, Inc.
Christelle	Maffre	Enterprise Florida, Inc.
Paul	Mitchell	Enterprise Florida, Inc.
Yassin	Nahi	Enterprise Florida, Inc.
Michael	Schiffhauer	Enterprise Florida, Inc.
Jamal	Sowell	Enterprise Florida, Inc.
Tim	Vanderhoof	Enterprise Florida, Inc.

FLORIDA DELEGATION

First Name	Last Name	Company Name
Penny	Shaffer	Florida Blue Market
Derya	Kisla	Florida Pneumatic Manufacturing Corp.
Alan	Schultz	Florida Pneumatic Manufacturing Corp.
Crystal	Stiles	Florida Power & Light
Scott	Luth	FloridaWest Economic Development Alliance
John	Buckridge	Future Metals, LLC
John	Krier	Future Metals, LLC
David	Riquelme	Future Metals, LLC
Frank	Ruggiero	Future Metals, LLC
Brian	Schumpp	Future Metals, LLC
Pierre	Sheppard	Future Metals, LLC
Ali	Tekir	Future Metals, LLC
Huub	van Baalen	Future Metals, LLC
Aart	Van Der Griend	Future Metals, LLC
Rick	Byars	Gulf Power Company
Jennifer	Conoley	Gulf Power Company
Albert	Brown III	LOOS & Co., Inc.
Tina	Fournier	LOOS & Co., Inc.
Hector	Sanchez	LOOS & Co., Inc.
Michele	Saucier	LOOS & Co., Inc.
Alwin	Van Dongen	LOOS & Co., Inc.
Greg	Donovan	Melbourne International Airport
Jack	Ryals	Melbourne International Airport
Emir	Pineda	Miami International Airport
Lester	Sola	Miami International Airport
Michael	Finney	Miami-Dade Beacon Council
James	Kohnstamm	Miami-Dade Beacon Council
Stanley	Rigaud	Miami-Dade Beacon Council
Susie	Shaffer	Miami-Dade Beacon Council
Tim	Shaffer	Miami-Dade Beacon Council
Oren	Schmidt	Orkal Aerospace
Casey	Barnes	Orlando Economic Partnership
William	Parson	Orlando Economic Partnership
Scarlett	Phaneuf	PowerSouth Energy Cooperative
Carolina	Jacob	Relli Technology, Inc.
Shlomo	Jacob	Relli Technology, Inc.
Shannon	Ogletree	Santa Rosa Economic Development Office
Joseph	Filippelli	Sarasota-Bradenton International Airport
Fredrick	Piccolo	Sarasota-Bradenton International Airport
Debra	Bowers	Skybolt Aerospace Fasteners
Ned	Bowers	Skybolt Aerospace Fasteners
Laura	Hawley	Skybolt Aerospace Fasteners
Charles	Zarvas	Skybolt Aerospace Fasteners
Julian	Tucker	Southeastern Aerospace Services
Matt	Chesnut	Space Florida
Frank	DiBello	Space Florida
Keith	Norden	Team Volusia Economic Development Corporation
Kenneth	Mouradian	US Commercial Service, US Department of Commerce

FLORIDA AVIATION COMPANIES MAP

AVIATION & AEROSPACE COMPANIES IN FLORIDA AND PAVILION EXHIBITORS



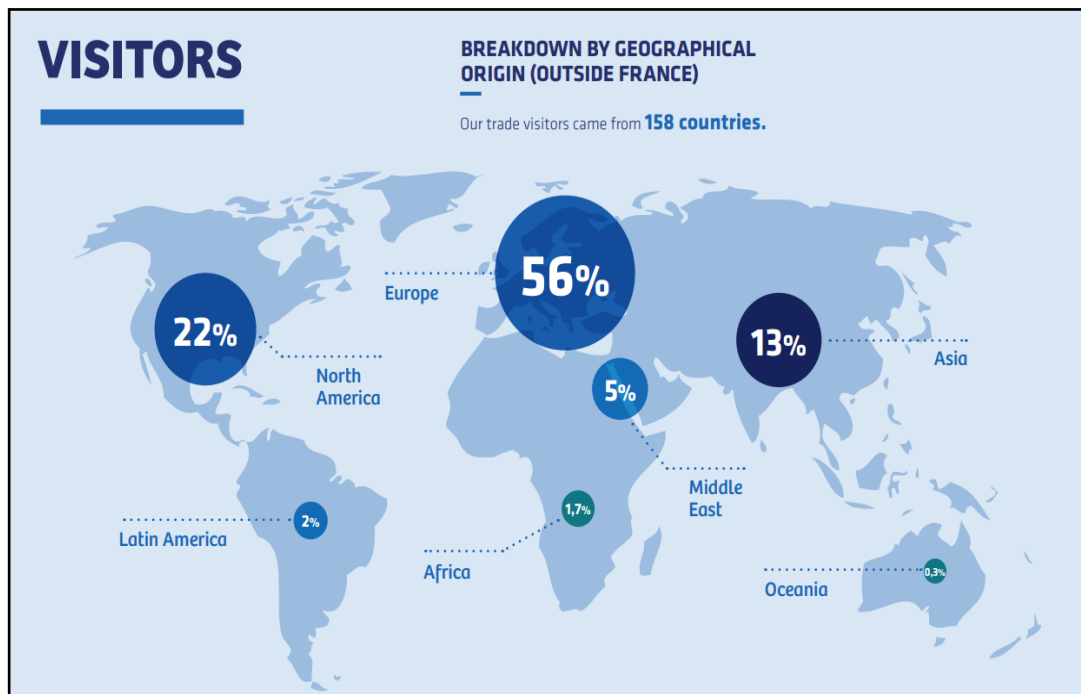
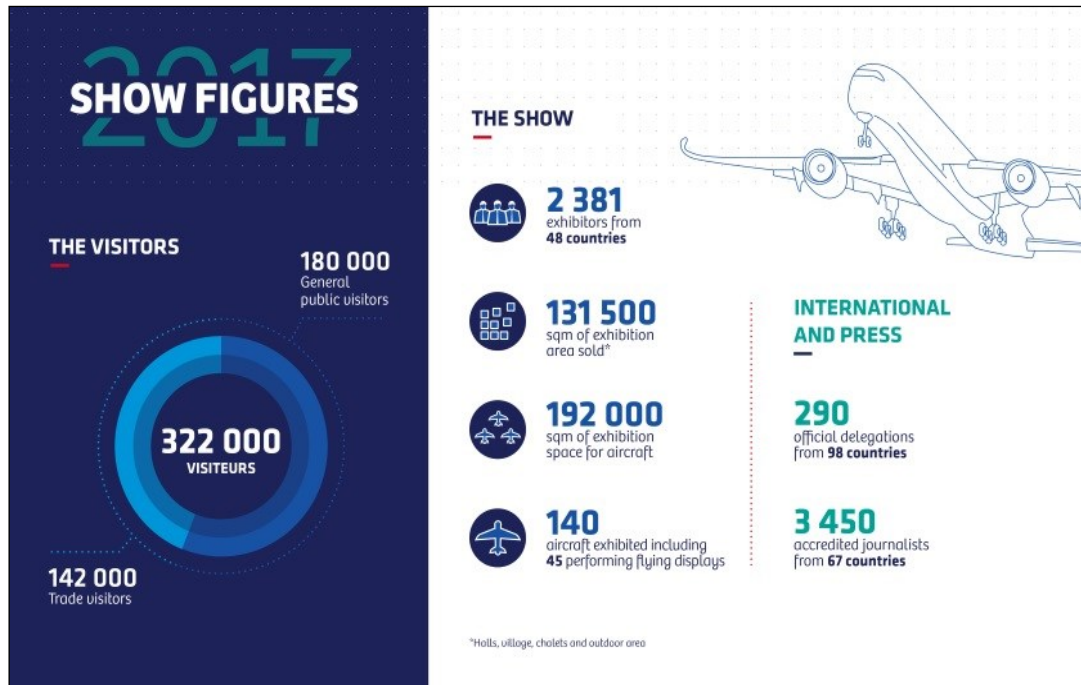
FLORIDA PAVILION
HALL 3-B12

2017 SHOW STATISTICS

At its 52nd edition, held from 19 to 25 June 2017, the Paris Air Show confirmed its status as the world's largest aerospace event. An outstanding showcase for the industry and its sectors, the Paris Air Show was yet again a resounding success, with a record number of exhibitors: nearly 2,400 companies. A place ideal for opportunities and meetings, it was as ever an extraordinary platform for trade, with over \$150 billions' worth of orders placed. Professionals in the sector and the general public came in droves, with 322,000 visitors and 3,450 journalists attending during the week.

Florida Pavilion Highlights from Paris International Air Show 2017:

- 9 Florida Companies
- Onsite sales – \$450,000
- Estimated sales over following 24-months – \$45,675,000



- Plan your travel times to show, traffic can be extremely hectic particularly Mon 17th – Wed 19th.
- Average travel time by metro (RER B St. Michel station in central Paris) to le Bourget 45 minutes – 1 hour. From Le Bourget station, approx. 5 minutes shuttle bus (free) ride to show gates. Return trips (waiting for shuttle bus, etc.) 1-1.5 hours.
- Average travel time by taxi/car from central Paris location to show site 45 minutes to 1 hour in the morning and up to 2 hours at close of show.
- Keep in mind that strikes are common in Paris and occur during major events. “Yellow Vest” protesters may look to cause disruption to traffic and transportation.
- Friday, June 21st is also “fete de la musique” or music day with widescale musical performances throughout the city which can also bring rowdy crowds in to city center for shenanigans.

By Car:

Paris Air Show car-park: exit 4b- La Courneuve on motorway A1

- Prices during trade days: Parking du Bourget 16,50€ incl. VAT
- Prices during general public days: 20€ incl. VAT
- Prices for bus: 42€ incl. VAT
- Prices for MIP: 10€ incl. VAT
- Prices for moto: 10€ incl. VAT

Villepinte car-park (12€ incl.VAT): on motorway A104, exit 2 "Visitors Entrance" (if you come from East and North, you may park your car here: free shuttles will drive you up to the show).

By Public Transport

RER (suburb trains)

Line B: Station "Le Bourget" + free shuttle

Line B: Station « Villepinte + free shuttles from 21st to 23rd June 2019

Subway and Bus

Subway Line 7 or Tramway 1 station "La Courneuve - 8 mai 1945" + bus n°152 in the direction of Gonesse ZAC des Tulipes Nord (or Le Blanc-Mesnil ZA du Pont Yblon). Get off at "Michelet - Parc des Expositions".

Subway Line 7 station "Fort d'Aubervilliers" + free shuttle

Subway Line 12 station "Porte de la Chapelle" + bus n°350 in the direction of Roissypole. Get off at "Michelet - Parc des Expositions" (Note that Bus n°350 stops at Gare du Nord, Gare de l'Est and Porte de la Chapelle).

For more information on public transport in Paris and the suburb, please visit [RATP's website](#). [SoBus](#) is offering a €5 discount with the SIAE2019 code. Offer valid only once per person for any bus ticket to Paris, from 20 to 24 June 2019.

Free Shuttles

The International Paris Air Show, in partnership with RATP, provides visitors and exhibitors free Shuttles to the show.

From the Charles de Gaulle Airport: Free shuttles available from June 17 to June 23, 7:30 a.m. to 3:00 p.m. every half hour.










The show provides three shuttle buses services that regularly offer the following trips:

- RER line B, Bourget station to Gate L and return, from 20 May to 28 June
- Roissy-Charles-de-Gaulle airport to Gate L and return, from 17 to 21 June,
- Shuttle bus to Porte Maillot from Gate L, from 17 to 20 June.

On days open to the General Public (21 to 23 June), two additional trips will be available:

- Parc des Expositions parking/ParisNord Villepinte RER station to the show's Awacs Gate and return
- Fort d'Aubervilliers station (metro line 7), to Gate L and return.

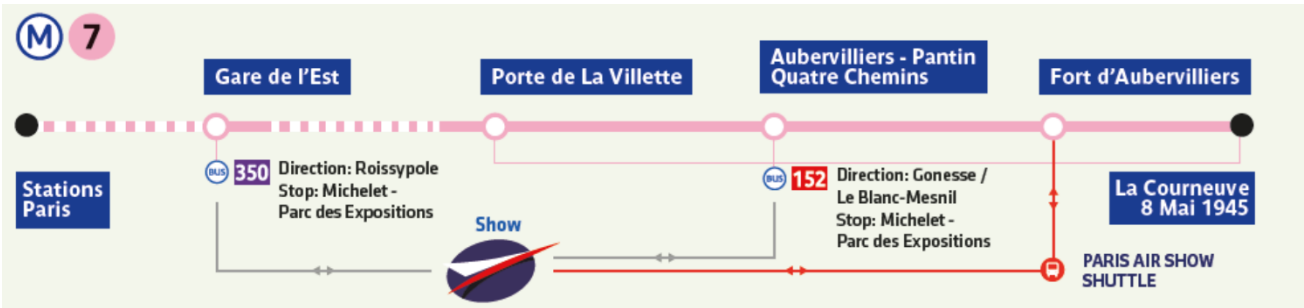
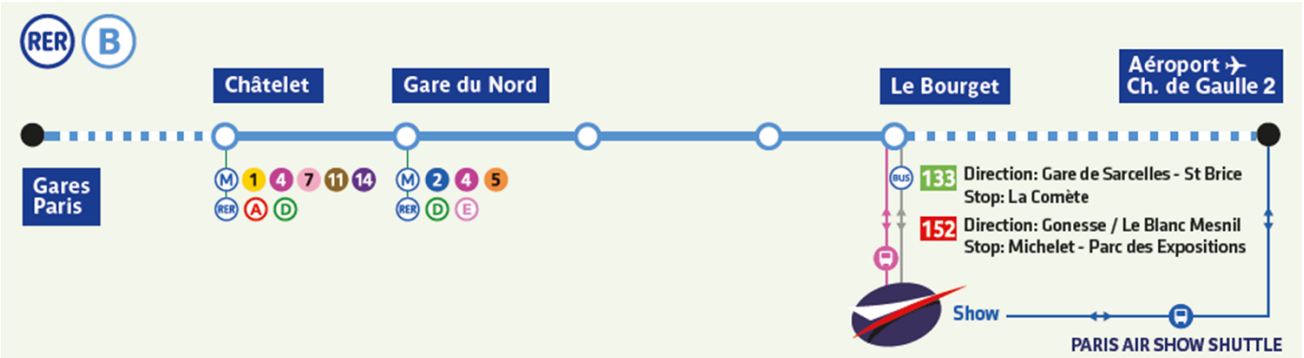
Shuttle Bus Schedule

SHUTTLE BUS	DATES	TIMES	FREQUENCY
  Le Bourget ↔ Gate L	3 to 14 June and 24 June	6.45 am - 9.15 am 4.45 pm - 7 pm	
	15 to 16 June	6 am - 7.30 pm	Every 15 min
	17 to 23 June	5.30 am - 7.30 pm	Every 10 min on peak periods
 Gate L ↔  1  Porte Maillot	17 to 20 June	4 pm - 7 pm	Every 30 min
 Charles de Gaulle Airport 2 ↔ Gate L	17 to 21 June	8 am - 1.30 pm from airport 3 pm - 7 pm from the Show	Every 30 min
 7 Fort d'Aubervilliers ↔ Gate L	21 to 23 June	5.30 am - 7.30 pm	Every 15 min
  Car Park Parc des Expositions/Paris Nord Villepinte ↔ Gate Awacs	21 to 23 June	8 am - 7.30 pm	Every 15 min

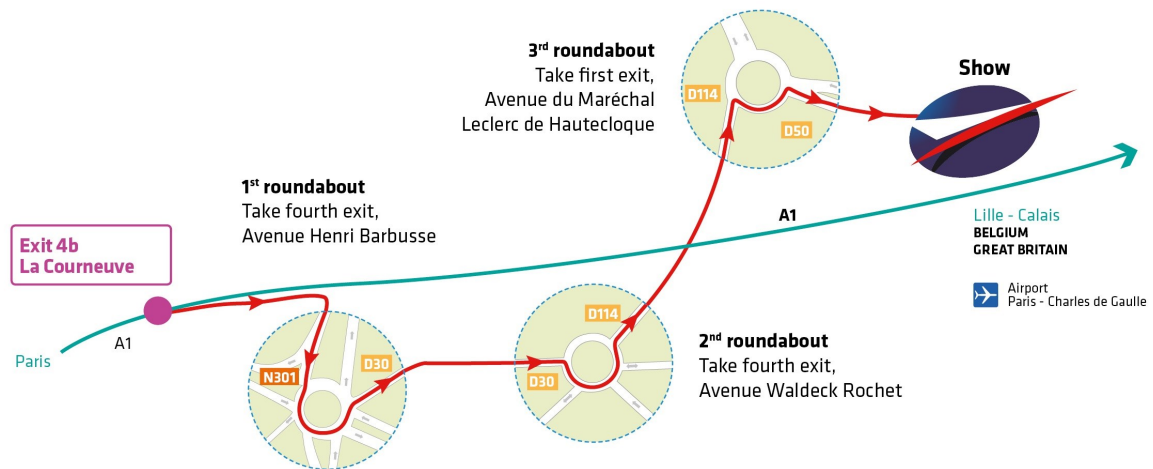
The “RER-B” metro line from central Paris is direct to le Bourget station, from here you can take the free shuttle to show site (or walk approx. 10mins). Please advised several neighborhoods between city center and show site are economically depressed and have high crime rates, take caution if you decide to walk to/from any stations especially at night.

GETTING TO THE SHOW—MAPS

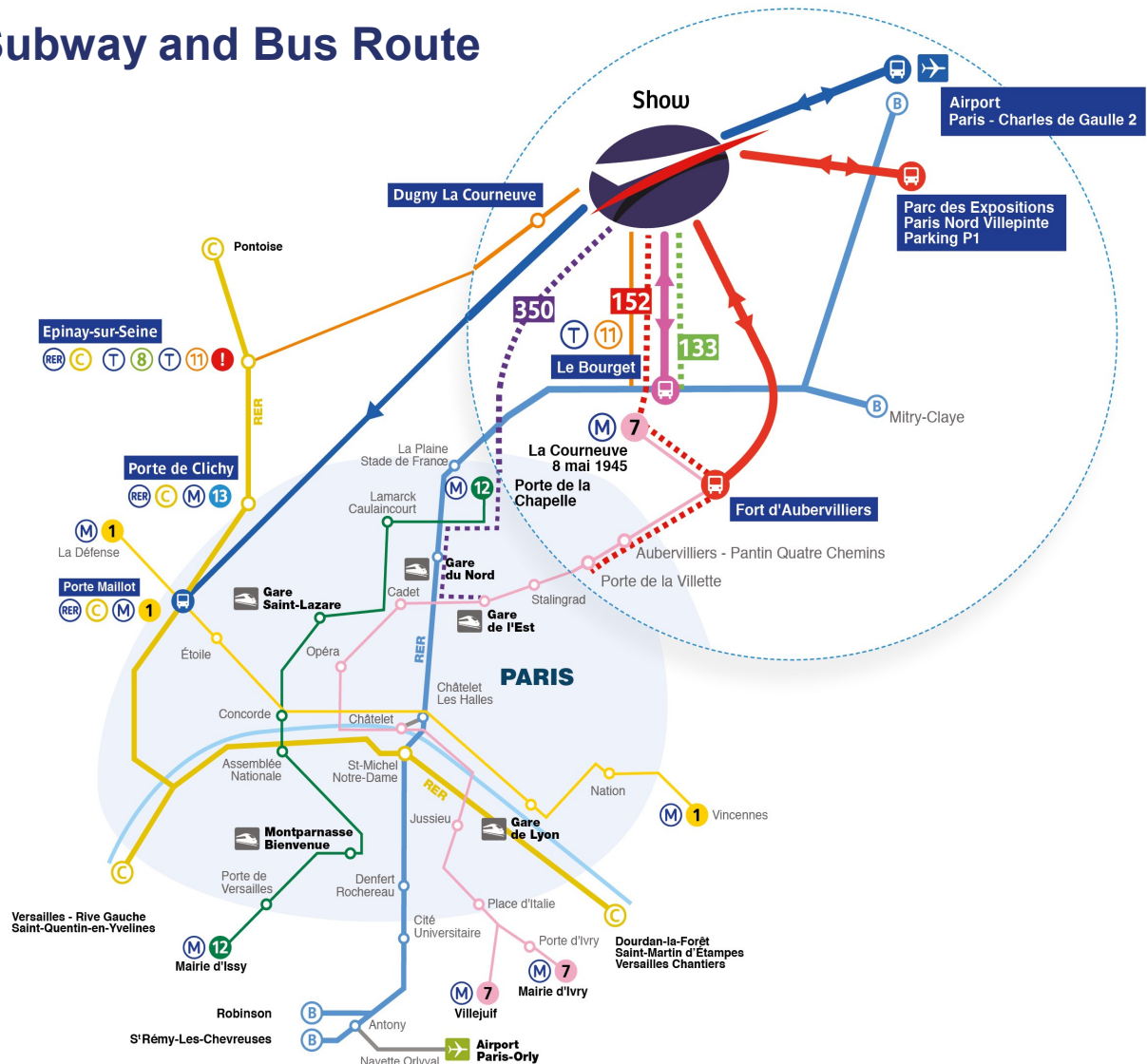
Detailed maps of public transports



Car Route



Subway and Bus Route



Public Transportation

The best way to get around Paris is on foot and by metro. The elegant arrondissements are practically made for pedestrians. Still, Paris is very big, so you should take the efficient metro to travel long distances.

The Régie Autonome des Transports Parisiens or RATP system, which runs the metro, also offers several bus routes around the city. Those traveling to Paris by plane can arrive at Charles de Gaulle Airport (CDG), about 22 miles northeast of the city center, or Paris Orly Airport (ORY), about 11 miles south of the city.

Paris is served by six train stations situated in the centre of the capital. From these, you can take a metro or one of the taxis parked in front of every station. If you are arriving by plane, then there are several ways of getting to the city centre.

The Orlybus links Orly airport to place Denfert-Rochereau in the south of Paris, in around 30 minutes (fare: €7.20). Orlyval, a special metro, transports travellers to Antony RER station; from here, RER line B takes travellers on to the city centre (fare Orly-Paris: €11.30 /adult; €5.65 /child 4-10 yrs). From Roissy-Charles-De-Gaulle airport (Terminal 1), RER line B takes you to the city centre Les Halles in 36 minutes for €9.50. The Roissybus service takes travellers to the Opéra district, in less than an hour (fare: €10).

You can also opt for a taxi: the current charge for transfers between Roissy-Charles-de-Gaulle and central Paris is at least €50, with a 15% increase at night, on Sunday and public holidays, and around €35 from Orly. A cheaper alternative is the shared taxi system. Wecab, a service provided by Taxis G7, enables you to reduce the cost of a journey by booking in advance.

Air France offer several airport shuttle transport services to and from several central points in Paris (one-way: from €9 for adults and €5.50 for children; round-trip: from €18 for adults. Fares vary according to itinerary). Finally, some companies like Le Transport Smart, Uber or different private shuttle services can be pre-booked at a fixed fare. According to the number of people travelling, you can choose a people carrier, minivan or minibus.

Paris Metro

The metro, part of the city's RATP public transportation system, is easily accessible, cost-effective and runs 16 extensive routes (identified by numbers 1 to 14, then the 3 bis and 7 bis) throughout metropolitan Paris. You can purchase single tickets (1.90 euros for a single, one-way journey), but it's easier to purchase a book of 10 t+ tickets or a Mobilis day pass. The book of 10 t+ tickets is 10 individual metro tickets offered at a reduced rate. If you have a good idea of how often you are going to ride public transportation in a day (the book of tickets covers the metro, RER trains within Zone 1, buses and more), this option is your best bet.

The [Navigo weekly pass \(Navigo Semaine\)](#) is valid for one week, from Monday to Sunday, and gives you unlimited travel within the zones you've selected. It can be purchased starting on the Friday before the week in question. The price of the pass depends on what you need: you can choose the zones you'd like to travel in.

If you aren't so sure of how much ground you're going to cover, a Mobilis pass is the better option. You can buy tickets in metro stations and Paris tourist information centers located around the city. The metro runs from around 6 a.m. to 12:30 a.m. daily. Be sure to check the metro's specific timetables before traveling. The RATP also has a handy route planner available on its website to help travelers navigate the city.

The RER is a regional express train and is not the same thing as the Paris Metro (Metropolitan) subway system. Tickets within the limits of Paris are interchangeable for metro, bus or RER, and for tram system which is only on the outskirts of the city. The Paris RER has five (5) express underground or subway train lines connecting Paris city centre to surrounding suburbs.

When taking a RER train strictly within central Paris Zone 1 (visible in the first RER Map), you can use basic Paris Metro tickets for travel on the RER. Travel beyond Paris Zone 1 on the RER requires a special ticket: a Billet Ile-de-France.

T+ TICKETS (For Trips within Paris)

1 Ticket t+	€1.90
Pack of 10 t+ tickets (normal fare)	€14.90
Pack of 10 t+ tickets (discounted fare)	€7.45
Ticket purchased on a bus/td>	€2.00

(from the 1st August 2017)

THE MOBILIS PASS (Unlimited Travel with One Pass)

Zones 1 - 2	€7.50
Zones 1 - 3	€10
Zones 1 - 4	€12,40
Zones 1 - 5	€17,80

(from the 1st August 2018)

Taxis and Ride-hailing

Paris is full of taxis. There are about 17,000 taxis and cars for hire in the city. Official Paris taxis are designated with a Taxi Parisien sign on the roof of the taxi. When the taxi is available, the Taxi Parisien sign is green, then red when it's not. The meter starts at 2.60 euros (about \$3) and then charges by every kilometer traveled. (One kilometer is equal to about $\frac{3}{4}$ of a mile.) After the base fare is applied, the charge for from 10 a.m. to 5 p.m. from Monday to Saturday is 1.06 euros (\$1.18) for each kilometer. From 5 p.m. to 10 a.m., the fare increases to 1.30 euro (\$1.45) Monday to Saturday as well as 7 p.m. to midnight on Sundays.

You can hail a taxi on the street but it's easier to wait in line at one of the taxi ranks spread throughout the city. Getting a taxi in Paris both at night and during rush hour, especially if you're trying to hail, is not an easy feat. Not only that, but traffic is known to occur even outside of rush hours so don't be surprised if you're bumper to bumper at 2 p.m. **The main taxi companies in Paris are [Taxis G7](#), [Alpha Taxis](#) and [Taxis Bleus](#). The ride-hailing app [Uber](#) also operates in Paris.**

Taxi Fares (Estimated)

Prices and information subject to change, fixed by a decree published in the Journal officiel of 28 December 2018, effective no later than 15 January 2019.

Rate A (white light): rate per kilometre €1.07

Applicable within the city limits from 10am to 5pm except Sundays and public holidays. The city limits covers Paris as far as the boulevard périphérique (ring road) inclusive.

Rate B (orange light or yellow light): rate per kilometre €1.29

Applicable within the city limits from 5pm to 10am (peak hours and at night) and on Sundays from 7am to midnight and on public holidays from 12 midnight to 12 midnight. Applicable in the suburban zone from 7am to 7pm.

Rate C (blue light): rate per kilometre €1.56

Applicable within the city limits from 12 midnight to 7am on Sunday, including Sundays that are public holidays. Applicable in the suburban zone from 7pm to 7am and on Sundays and public holidays. Applicable beyond the suburban zone at all times.

The minimum amount of a journey is set at €7.10. There is a pick-up charge regardless of the journey length. It varies according to the pick-up place but cannot exceed €4.10. Furthermore, the maximum waiting charge per hour has been fixed at €36.73 (in the event of a client booking) or slow journey time. Additional charges may apply.

Flat-rate fares for journeys between Paris and Paris airports:

4 flat-rate fares have been introduced for journeys between Paris and Paris airports since 1 March 2016

- Paris 'Rive Droite' ('Right Bank')/CDG Roissy = €50
- Paris 'Rive Gauche' (Left Bank)/CDG Roissy = €55
- Paris Rive Droite/Orly = €35



Ridesharing Services

Uber is available in Paris. Services include UberX, UberPOOL, Berline (French version of UberBLACK), UberGREEN, UberVAN, and UberACCESS.

KAPTEN (competitor of Uber) is an alternative service and the company is offering a discount with code YASNAH7 for the International Paris Air Show.

Mobile Application for Travelers

Download the Citymapper app to find the best routes for traveling around Paris!



Citymapper

[Citymapper](#)

Taxi Numbers in Paris

[Taxis G7](#)

+331.41.27.66.99
(English Speaking Number)

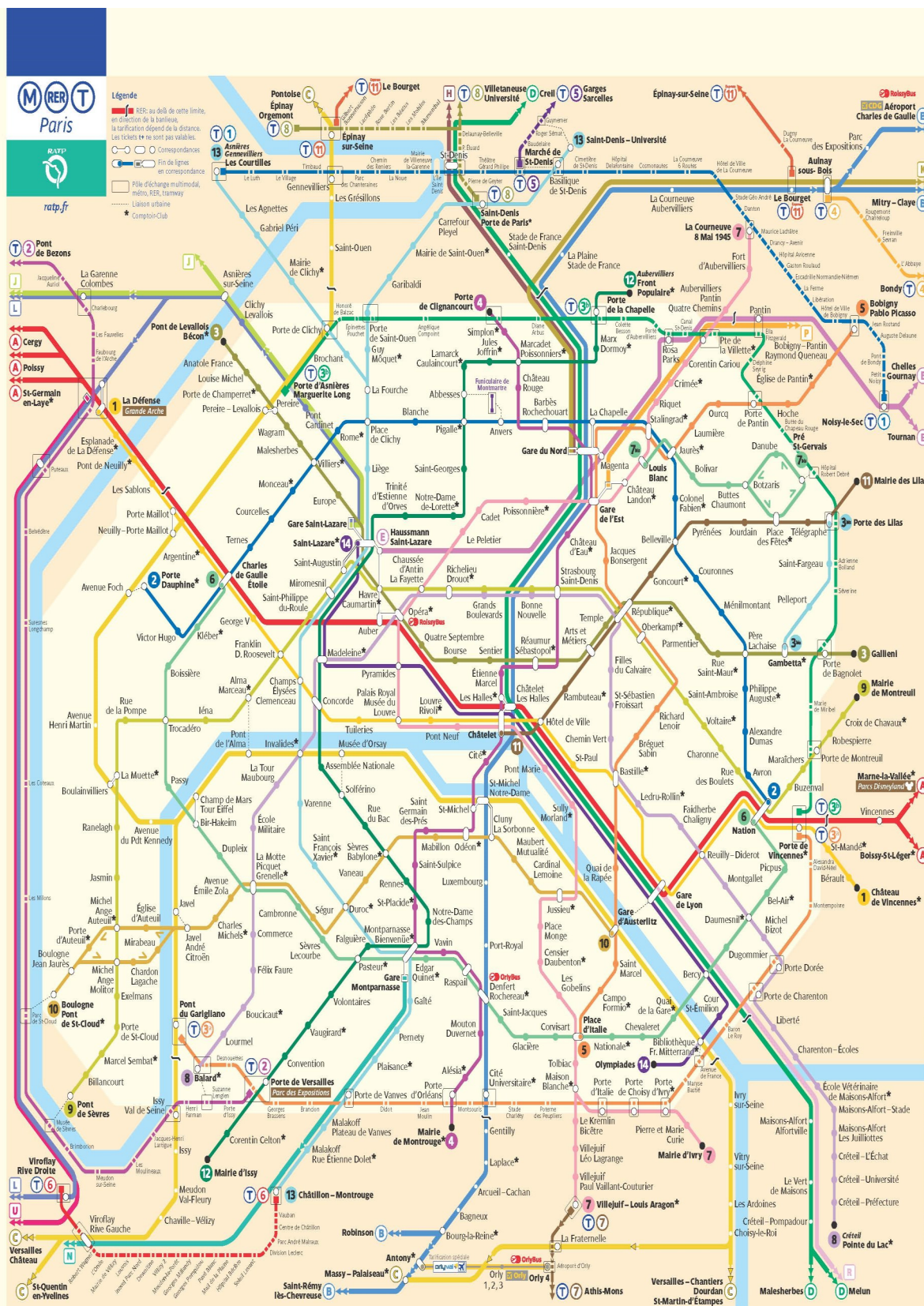
[Alpha Taxis](#)

01.45.85.85.85

[Taxis Bleus](#)

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<https://www.ratp.fr/en/plans-lignes/plan-metro>

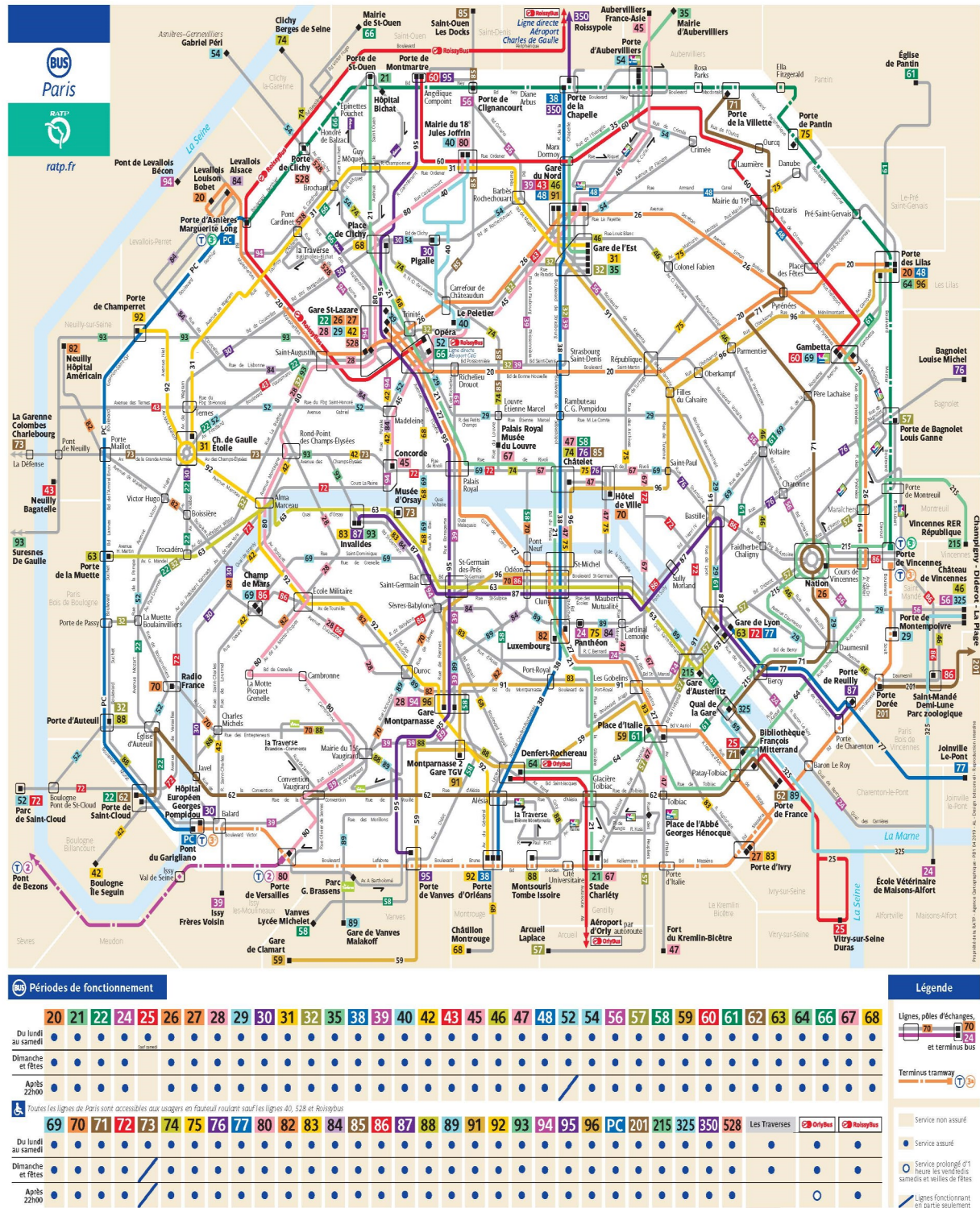


Bus Line Map

<https://www.ratp.fr/en/plans-lignes/plan-des-bus>

RATP operates 59 bus lines that run throughout Paris and its suburbs. You can use t+ tickets and metro passes to pay for bus trips – a ride costs the same as a metro ride unless you buy your ticket on the bus, which then costs €1.90 EUR (about \$2.50 USD). While the bus system is slower than the metro, it offers more scenic routes and maintains a longer schedule. Bus hours depend on the line, but generally buses run from Monday to Saturday from 7 a.m. to 8:30 p.m. Some lines from 8:30 p.m. to 12:30 a.m. The Noctilien night bus system picks up the slack past 12:30. There are four night bus lines, each of them running till about 4 a.m.

GETTING AROUND IN PARIS



Paris at a Glance

Paris, France's capital, is a major European city and a global center for art, fashion, gastronomy and culture. Its 19th-century cityscape is crisscrossed by wide boulevards and the River Seine. Beyond such landmarks as the Eiffel Tower and the 12th-century, Gothic Notre-Dame cathedral, the city is known for its cafe culture and designer boutiques along the Rue du Faubourg Saint-Honoré.

Paris is divided up into 20 large administrative districts. Beginning at the centre of the city, they curl round in a clockwise direction like a snail shell. To find out which "arrondissement" you are in, you will find it on all the street signs. You'll find plans all over the city, on the main roads, at the entrance and inside metro stations and in bus shelters. There are detailed street maps, plans of the "arrondissement" or maps showing the public transport network.

You can obtain free maps from the ticket offices in metro stations, in the department stores and at all the information centres of the Paris Convention and Visitors Bureau (the latter is available in English, French, German, Spanish, Italian, Portuguese, Chinese, Japanese and Russian!). You will also find paying maps of Paris in kiosks throughout the city, showing the details of Paris by arrondissement.

Time Difference

Paris is five (6) hours—Central European Summer Time ahead of Eastern Daylight Time

Currency Exchange Rate

1 Euro (EUR) = 1.120 US Dollar (USD)*

**As of May 24, 2019*

Source: <https://x-rates.com>

How to call from France

All French numbers have **10 digits** and begin with 0.

France is divided into **5 geographical zones** corresponding to five separate telephone codes: **01 (Paris and the Paris region)**, 02 (north-west France, Reunion Islands and Mayotte), 03 (north-east France), 04 (south-east France) and 05 (south-west France and the Atlantic Ocean overseas territories).

Mobile numbers start with 06 or 07.

Other special telephone numbers have specific tariffs from land lines. The price per minute must be indicated (€0.12/min; €0.15 /min or €0.30/min including taxes (TTC)).

0 800 and 0 804, 0 805, 30 00, 31 44, 36 55 all denote a free service (N° Vert®).

There are also certain 4-digit numbers for emergencies or the speaking clock (3699) but, in general, these are trade numbers with surcharges.

How to call from abroad

Dial the international code 00 followed by 33 for France, then the number without the first 0. Example for a Paris number: 00 33 1 40 00 00 00.

How to call from France to another country

Dial the international code 00, the code of the country, then the number without the first 0. Examples: 49 for Germany, 44 for UK, 39 for Italy, 34 for Spain, 11 (AT&T) or 19 (MCII) for US, 16 for Canada (0 800 99 30 16 AT&T Canada).

Cellular Service

Contact your mobile phone operator who will confirm whether or not your mobile is compatible with the French network and also explain how you will be charged for calls received from your own country or that you make while abroad (local and international calls).

Power Adapter

In France the norm is 220 volts, with a frequency of 50 Hz, while in the United States or Canada, for example, it is 110 volts for 60 Hz. Socket Voltage and sockets vary from country to country and so an adapter and also a transformer will be necessary.



Banks and Currency Exchange

There is a multitude of banks in Paris, both French and foreign.

They are generally open from 9am to 5pm, or 6pm, from Monday to Friday, sometimes from Tuesday to Saturday. Certain branches may close at lunchtime, between 12.30pm and 2pm.

Even though you may find some banks who will accept your currency in exchange for euros, you are more likely to come across exchange bureaux, which specialize in this type of transaction. Make sure you have some ID with you.

Your credit card will enable you to withdraw cash in euros 24 hours a day at the hundreds of automatic cashpoints in the city. They often give you the choice of instructions in French, English or other languages. The majority of international cards are accepted by cash dispensers at the principal French and foreign banks. However, not all banks provide a currency exchange service.

Banks and exchange bureaux, such as the CCF, fix their rates according to the market which fluctuates from day to day. All rates should be displayed outside the agency. The exchange rate is correct if the difference between buying and selling rates is approximately 5%.

Commission is usually charged on an exchange transaction. The amount will vary from place to place and also sometimes according to the form of payment, whether it be in cash, traveller's cheques or credit card. It is advisable to check this prior to the transaction to avoid any unpleasant surprises. As a general rule it is not a good idea to exchange small sums, as the commission will be proportionally higher.

In Paris, you will find numerous exchange bureaux in busy tourist areas and they are usually open on Sundays too.

You can use your international credit card to withdraw euros at automatic cash machines in banks, 24 hours a day.

Make sure you check beforehand with your own bank however, because you may be charged for this service.

Restaurants and Prices

Restaurant prices are always displayed outside. **Prices shown include taxes and service.** There are set menus to choose from, often available at lunch times, different menu choices or à la carte.

In bars and cafés, prices of drinks are required to be displayed inside. It's handy to know that the prices vary depending on whether you stand at the bar (where they are the lowest), or at a table inside or on the terrace. After a certain time in the evening, a supplement may be added to the price of drinks.

In France, all prices shown include tax and service (the latter is around 15% of the total price). However, if the service has been particularly good, you may wish to leave a tip in order to show your appreciation. **As a general rule, the amount is 5 to 10% of the total bill.**








Here are some average prices for every-day consumer products:

- 1 full-price museum admission: €7 to €12
- 1 sandwich: around €6
- 1 pizza: between €8 and €12
- 1 small coffee: €1 at the bar, €2 sitting down
- 1 full meal (starter, main dish, dessert, not including drinks): between €15 and €20 depending on the area
- 1 baguette of bread: €1
- 1 beer in a café: around €4
- 1 seat at the cinema: €10

Land and Climate

The climate in Paris is continental and therefore mild. The winters are generally cold but not freezing and the summers can be hot, although only occasionally. The rain is frequent with higher precipitations than London, occurring all year round.

Summers in Paris are very similar to those in London. From June to September, the average temperatures are minimum 55°F (13°C) and maximum 77°F (25°C). Sometimes it can get up to 86°F (30°C), but rarely. However, the heat in the city is humid and can be oppressive to wander the streets of Paris during the hottest days.

SUN 6/16	MON 6/17	TUE 6/18	WED 6/19	THU 6/20	FRI 6/21	SAT 6/22
						
75° /59°	76° /58°	75° /56°	75° /58°	77° /59°	75° /58°	72° /55°
Rather cloudy	Sunny	Mostly cloudy	Occasional morning rain	Sun and clouds	Clouds and sunshine, a shower	Mostly cloudy
Hist. Avg: 70°/53°	Hist. Avg: 71°/54°	Hist. Avg: 71°/54°	Hist. Avg: 71°/54°	Hist. Avg: 71°/54°	Hist. Avg: 71°/54°	Hist. Avg: 72°/54°

AccuWeather Forecast—Paris, France

Because summer in the capital is well-known for its muggy storms and showers, it is recommended to pack a good umbrella and don't forget the closed-toe shoes and raincoat.

Consider bringing a water bottle or insulated thermos with you to hydrate adequately on especially hot days. Muggy conditions coupled with higher annual temperatures in recent years means it's crucial to avoid dehydration and heatstroke.

Business Customs

The most important characteristic of French business behavior is its emphasis on courtesy and a certain formality. Appointment schedules and hierarchical titles are to be respected and correspondence, whether by mail or by fax, should be acknowledged promptly. A handshake is customary upon initiating and closing a business meeting, accompanied by an appropriate greeting. Professional attire is expected. Today, many French executives put less emphasis on long, heavy business lunches for reasons of health and time. Nevertheless, informal business discussions in restaurants where everyone appreciates a good meal are one of the best ways to promote good working relations.

Business Introductions

There are high levels of formality involved with doing business in France. When meeting someone for the first time, or speaking to superiors, “Monsieur” or “Madame” should be used. Handshakes tend to be brisk and light, with only a couple of up and down movements. Appointments should be made at least two weeks in advance, in writing, by telephone, or by email. A secretary will often handle appointment making for senior individuals. You should telephone immediately if you expect to be delayed to a meeting. Attention to detail is vital. Business cards are exchanged after initial greetings, and whilst it is not a necessity to translate a business card into French, doing so is seen as being attentive. Include advanced academic qualifications on business cards: a high level of importance is placed on such qualifications.

Business Meetings

In France, it is important to keep professional life and private life separate. There may be small talk at the beginning of meetings, however this should remain professional, avoiding questions about the personal lives of others. The process of negotiation and sales in France is often conducted slowly. Business is conducted on a hierarchical basis and decisions tend to be made by more senior officials in companies. You should expect there to be a lot of questions asked about any proposals, as decision making is often meticulous, rather than being off the back of high pressure sales tactics. Accordingly such tactics should be avoided. Meetings are very important when leading to final decisions being made; however, it is very rare that decisions will be made at meetings. Once a decision has eventually been made, a comprehensive contract will likely be drawn up.

Attire

High quality and conservative suits and accessories are recommended. In France, executives usually do not loosen their ties or take off their jackets while at the office, or in restaurants. Never be the first to shed your jacket.

Frenchwomen are particularly fashion conscious in both their social and business wear, and are famous for their restrained, feminine chic. Visitors are advised to dress simply and with elegance. A well-tailored business suit or dress is appropriate and good shoes are a must. Careful accessorizing (even of simple outfits), is also widely seen in France. French women are also more careful with makeup than many of their European counterparts and place a huge emphasis on skin care and maintaining a slender figure.

When you receive an invitation stating “informal” dress, don’t assume you’ll be welcome in a t-shirt and jeans. For a social gathering, informal usually means tastefully coordinated clothes, sometimes including a jacket and tie for men. An invitation stating “formal” dress usually means formal evening wear, which is very dressy and involves a tuxedo for men and evening dress for women. On the street, jeans and sneakers can be acceptable leisurewear.

ABOUT PARIS

12 PHRASES IN FRENCH

FOR BEGINNERS

Salut!

Hello!

Bonjour!

Good morning!

Au revoir!

Goodbye!

Excusez-moi.

Excuse me.

Comment vas-tu?

How are you?

Merci.

Thank you.

Je t'aime.

I love you.

S'il vous plaît.

Please.

Pardon.

I'm sorry.

Enchanté.

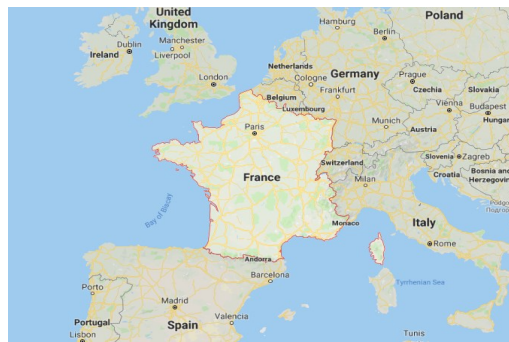
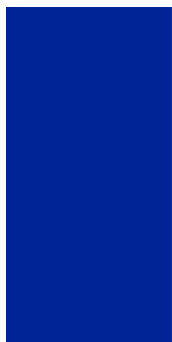
Nice to meet you.

Je vais bien, merci!

Fine, thank you.

Merci beaucoup!

Thank you very much.



France Market Overview

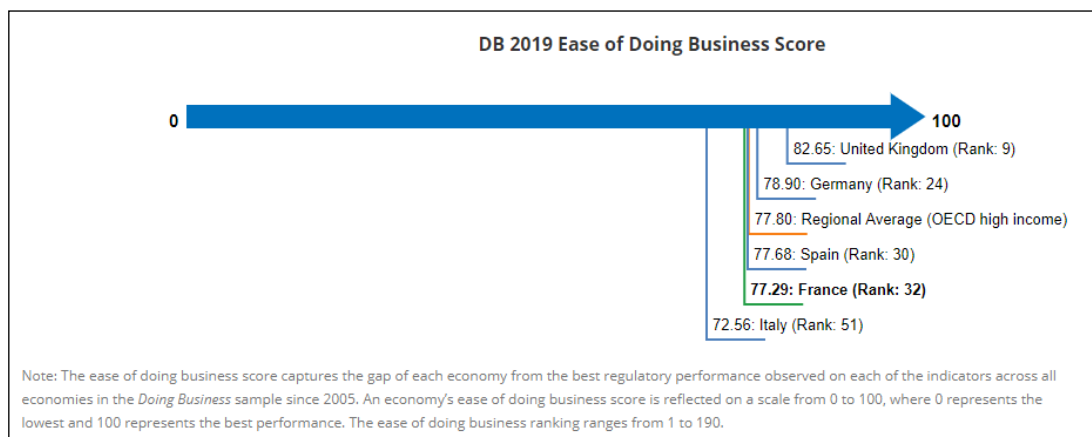
The U.S.-French commercial and economic alliance is one of the United States' oldest and closest. The United States and France established diplomatic relations in 1778 and the United States' first trade agreement, the Treaty of Amity and Commerce between the United States and France, was signed that year. Relations between the United States and France have remained active and friendly. Our countries share common values and have similar policies on most political, economic, and security issues. Differences are discussed frankly and have not generally been allowed to impair the pattern of close cooperation that characterizes relations between our two countries.

With a GDP of approximately \$2.57 trillion in 2017 (+ 1.9% compared to 2016), France is the world's seventh-largest economy and the EU's third largest economy after Germany and the UK. It has substantial agricultural resources and maintains a strong manufacturing sector, despite a recent decline. A dynamic services sector now accounts for an increasingly large share of economic activity and is responsible for most job creation in recent years. France initiated the G-20, is host to the OECD, and is a member of the G-7, the European Union, and the World Trade Organization, confirming its status as a leading economic player in the world.

France has already started to benefit from higher growth in Europe, with 2% GDP growth in 2017, and job creation is growing. France's budget deficit dropped below the 3% limit to 2.6 percent of GDP in 2017 and the government has pledged to make further cuts in 2018. France's public debt ratio of 97 percent of GDP remains one of the largest in the Euro-Zone.

Trade and investment between the United States and France are strong. On average, over \$1 billion in commercial transactions, including sales of U.S. and French foreign affiliates, takes place every day. U.S. exports to France include industrial chemicals, aircraft and engines, electronic components, telecommunications, computer software, computers and peripherals, analytical and scientific instrumentation, medical instruments and supplies, and broadcasting equipment. The United States is the top foreign destination for French investment and the United States is the largest foreign investor in France. The United States and France have a bilateral convention on investment and a bilateral tax treaty addressing, among other things, double taxation and tax evasion.

France is an economically developed nation with a large, diverse and sophisticated consumer base. While manufacturing has declined as a percent of GDP, many of France's remaining industries, such as aerospace and pharmaceuticals, are still world leaders and receptive to foreign partners and suppliers. Its comparatively affluent populace is a leading consumer of services, particularly in the digital, educational and travel sectors.



Aerospace Industry

Civil Aircraft and Aviation is a best prospect industry sector for France. Reported revenue for the French civil aerospace industry in 2017 grew to €48.6 billion (GIFAS – USD 54.9 billion), out of total non-consolidated aerospace and defense aerospace revenues of €64 billion, this is a 6% increase over 2016. The aerospace and defense aerospace industry exported approximately 85% of its consolidated turnover. The civil sector represents 76% of revenues and 84% of orders. Orders overall in 2017 were slightly down to 68.2 billion, but the percentage of orders in the civil sector increased, totaling €57.2 billion. These strong results benefitted not just the prime contractors, but the supply chain as a whole, including SMEs. Sales turnover for French supply chain companies was up by +5.9% in 2017, making France the number one destination for U.S. aircraft parts.

Five aircraft manufacturers account for the majority of the French market: Airbus (large commercial aircraft), Airbus Helicopters (formerly Eurocopter, light-to-heavy helicopters), Dassault Falcon Jet (high-end business jets), ATR (passenger and cargo turboprop aircraft for regional transport), and Daher (SOCATA light aircraft and business turboprops). With the exception of Daher and Dassault, these manufacturers are owned by the same parent company, Airbus Group. Created in 2000 and called EADS until 2014, this consortium dominates the civil aviation market in France.

France has long been the United States' largest customer in the aerospace market, as well as the single largest supplier to the U.S. aerospace market, with about a quarter of aerospace imports originating from France. There are strong ongoing opportunities for US suppliers of parts, components and assemblies of civil aircraft. Airbus spends billions of dollars every year in the US on its supply base. The best prospects for American firms in this market continue to be those associated with the manufacturing of new aircraft or engine models, or in very technical products such as composites. It is important to keep in mind that beyond French-made aircraft, French equipment suppliers are also working globally, on Bombardier, Embraer, Sukhoi, Avic, Agusta Bell aircraft, etc., as well as all the major U.S. aircraft manufacturers. However, entering the French market requires patience, investment, innovative products and competitive pricing.

Market Challenges

U.S. firms must currently navigate national and European regulations and standards for selling products in France. The French often interpret existing EU regulations more stringently than other Member states and regulate in areas where the EU has not yet proposed legislation.

Another challenge for U.S. firms is dealing with highly concentrated retail distribution chains and networks. Many French global manufacturers and suppliers exercise strong control over these retail networks, with well organized buying offices that have put in place very stringent selection processes for new suppliers, products and services. High retail mark-ups combined with innovative and creative marketing approaches are prerequisites to enter the French retail market.

British exit from the European Union (Brexit) may pose uncertainty for companies as they seek to understand how the 2019 departure will ultimately affect business. France has been actively trying to attract companies across multiple sectors to transfer operations from the United Kingdom to France, touting the country's location in Europe, high quality of life, and educated labor force.

Market Opportunities

France is an economically developed nation with a large, diverse and sophisticated consumer base. While manufacturing has declined as a percent of GDP, many of France's remaining industries, such as aerospace and pharmaceuticals, are still world leaders and receptive to foreign partners and suppliers. Its comparatively affluent populace is a leading consumer of services, particularly in the digital, educational and travel sectors.

Key sectors of the French economy include aerospace, food products, pharmaceuticals, microelectronics, logistics, and healthcare equipment. Call centers, biotechnology, telecommunications, information and communication technology, E-commerce, E-mobility, Advanced manufacturing, smart cities and environment are other sectors with high potential.

The French market for food products is mature, sophisticated, and well served by suppliers from around the world. An increasing interest in American culture, younger environmentally-conscious consumers, and changing lifestyles contribute to France's import demand for American consumer and food products.

Source: [County Commercial Guide, France](#)

Emergency Numbers to use in Paris

Emergency European number	112
Fire Brigade	18
Police emergency services	17
SAMU (ambulance emergency service)	15
SMS or fax emergency number (for people with hearing and speaking difficulties)	114
SOS Médecins (doctor, house calls)	36 24 or 01 47 07 77 77
SOS Dentaire (dentist)	01 43 37 51 00 or 01 43 36 36 00
Drogues Info Service (7 jours/7, 8h-2h)	0 800 23 13 13
Sida Info Service (Aids)	0 800 840 800
Centre antipoison de Paris	01 40 05 48 48
Centre de dépistage IST de l'Institut Alfred Fournier	01 40 78 26 00 or 01 40 78 26 71
Centre de traitement des brûlés « adultes » (Hôpital Saint-Louis)	01 42 38 51 61

U.S. Department of State

U.S. Embassy Paris

2 Avenue Gabriel

75008 Paris, France

Tel: +(33)(1) 43-12-22-22

Emergency: +(33)(1) 43-12-22-22, enter zero "0" after the automated greeting

Email: CitizenInfo@state.gov

Website: <https://fr.usembassy.gov/embassy-consulates/paris/>

Entry, Exit and Visa Requirements

France is a party to the Schengen Agreement. Visit the [Embassy of France](#) website for the most current visa and entry requirement information.

- Passports must be valid for at least three months beyond your planned date of departure from the Schengen area. If your passport does not meet Schengen requirements, you may be refused boarding by the airline at your point of origin or while transferring planes. We recommend that your passport have at least six months' validity remaining.
- The Government of France does not recognize the 12-page U.S. emergency passport, issued by U.S. embassies and consulates overseas, as a valid travel document for visa-free entry into France. If traveling on this emergency passport, you may be refused boarding and/or entry by immigration officials. Only direct transit through France for a destination in the United States is permitted with an emergency passport. You should check entry requirements of any other country of destination to make sure the emergency passport is accepted for entry.
- You may enter France for up to 90 days for tourist and business purposes without a visa.
- Immigration officers may also request you show sufficient funds for your intended stay and a return airline ticket.
- If you are traveling to France or Monaco for reasons other than business or tourism, such as employment (including diplomatic or official travel), study, or internship, you must obtain the appropriate French or Monegasque (Monaco) visa for that purpose before you leave the United States. You should be aware that it is nearly impossible to obtain or change visa status while in France.
- No vaccinations are required for travel to France.

France Travel AdvisoryTravel Advisory
April 1, 2019

France - Level 2: Exercise Increased Caution

Exercise increased caution in France due to **terrorism** and **civil unrest**.

Terrorist groups continue plotting possible attacks in France. Terrorists may attack with little or no warning, targeting tourist locations, transportation hubs, markets/shopping malls, local government facilities, hotels, clubs, restaurants, places of worship, parks, major sporting and cultural events, educational institutions, airports, and other public areas.

Demonstrations in Paris and other major cities continue in France and are expected to continue in the coming weeks. Property damage, including looting and arson, in populated tourist areas has occurred with reckless disregard for public safety. Police have responded with water cannons, rubber bullets, and tear gas. The U.S. Embassy is advising official U.S. government travelers to avoid travel to Paris and other major cities in France on the weekends.

Read the Safety and Security section on the [France Country information page](#).

If you decide to travel to France:

- Be aware of your surroundings when traveling to tourist locations and large crowded public venues.
- Avoid demonstrations.
- Review travel plans if you will be in France on weekends.
- Follow the instructions of local authorities including movement restrictions related to any ongoing police action.
- Find a safe location, and shelter in place if in the vicinity of large gatherings or protests.
- Monitor local media for breaking events and adjust your plans based on new information.

Enroll in the [Smart Traveler Enrollment Program \(STEP\)](#) to receive Alerts and make it easier to locate you in an emergency.

Follow the Department of State on [Facebook](#) and [Twitter](#).



Review the [Crime and Safety Report](#) for France.

U.S. citizens who travel abroad should always have a contingency plan for emergency situations. Review the [Traveler's Checklist](#).

Last Update: Reissued with updates to the Risk Indicators.

Health Information for Travelers to France

Outbreak alert: There is an outbreak of measles in France. It is recommended that travelers to France get vaccinated against measles ([more information](#)).

All travelers		
You should be up to date on routine vaccinations while traveling to any destination. Some vaccines may also be required for travel.		
Measles	<ul style="list-style-type: none"> • Infants (6 through 11 months old): 1 dose of measles-mumps-rubella (MMR) vaccine before travel. This dose does not count as the first dose in the routine childhood vaccination series. • People 12 months old or older, with no evidence of immunity or no written documentation of any doses: 2 doses of MMR vaccine before travel. The 2 doses must be given 28 days apart. • People 12 months old or older who have written documentation of 1 dose and no other evidence of immunity: 1 additional dose before travel, at least 28 days after the previous dose. 	
Routine vaccines	Make sure you are up-to-date on routine vaccines before every trip. These vaccines include measles-mumps-rubella (MMR) vaccine, diphtheria-tetanus-pertussis vaccine, varicella (chickenpox) vaccine, polio vaccine, and your yearly flu shot.	

Lost or Stolen Passport Abroad

You will have to replace the passport before returning to the United States. Contact the nearest U.S. embassy or consulate for assistance. The following list identifies a number of documents/items you should take with you to the embassy/consulate. Even if you are unable to present all of the documents, the consular staff will do their best to assist you to replace your passport quickly. Please provide:

- A [Passport Photo](#) (one photo is required; get it in advance to speed the process of replacing your passport)
- Identification (driver's license, expired passport etc.)
- Evidence of U.S. citizenship (birth certificate, photocopy of your missing passport)
- Travel Itinerary (airline/train tickets)
- Police Report, if available
- [DS-11 Application for Passport](#) (may be completed at time of application)
- [DS-64 Statement Regarding a Lost or Stolen Passport](#) (may be completed at time of application)

Family Resources

If your family needs to reach you because of an emergency at home or if they are worried about your welfare, they should call the Office of Overseas Citizens Services in Washington, D.C. at 1-888-407-4747 (during business hours) or 202-647-5225 (after hours). Check the [travel.state.gov website](#) for additional information – during a large-scale crisis, a set up a crisis-specific email address which allows The U.S. Department of State to collect information more quickly when there is a large number of requests for assistance. In the event of a crisis, the U.S. embassy or consulate in the affected country works to identify and locate U.S. citizens needing assistance with help from local authorities. See the [travel.state.gov](#) page for more information on [What the Department of State Can and Can't Do in a Crisis](#)

Find a Doctor or Hospital Abroad

For an authoritative reference on physicians abroad, consult the American Board of Medical Specialists: <http://www.certificationmatters.org/is-your-doctor-board-certified.aspx>. U.S. embassies and consulates abroad maintain lists of local hospitals and physicians. You can usually find the lists under the “American Citizens Services” heading.

Traveler's Tip

Check your overseas medical insurance coverage. Ask your medical insurance company if your policy applies overseas, and if it covers emergency expenses such as medical evacuation. If it does not, consider supplemental insurance.

Before you go.....

Do You Have Photocopies of Your Itinerary and Travel Documents?

Make two photocopies of all your travel documents in case of emergency or if your documents are lost or stolen. Leave one copy with a friend or relative at home. It is always a great idea to let at least one person know exactly where you will be staying and how to contact you in an emergency. Carry the other copy with you stored separately from the originals. Documents to make copies of include:

- Passport ID page
- Hotel confirmation
- Airline ticket
- Driver's license
- Credit cards brought on the trip
- Medical Insurance Information
- Traveler's check serial numbers

Traveler's Tip: Check your overseas medical insurance coverage. Ask your medical insurance company if your policy applies overseas, and if it covers emergency expenses such as medical evacuation. If it does not, consider supplemental insurance.

Stay informed of the latest in travel updates and information by enrolling in the Smart Traveler Enrollment Program (STEP): <https://step.state.gov/step/>.